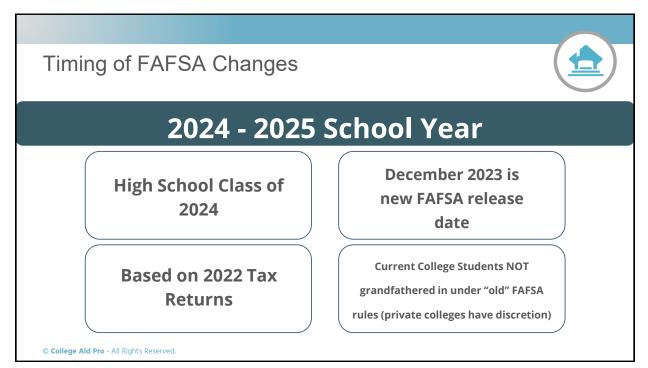


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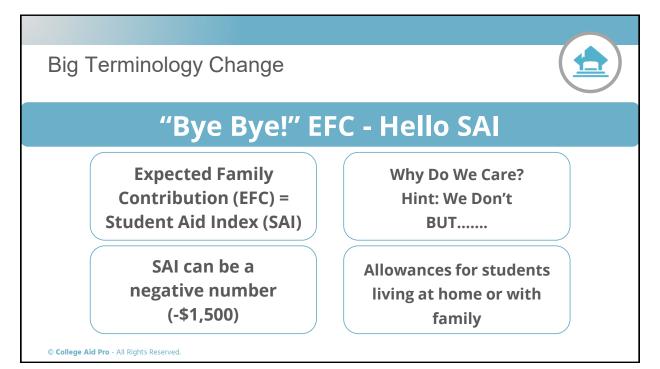


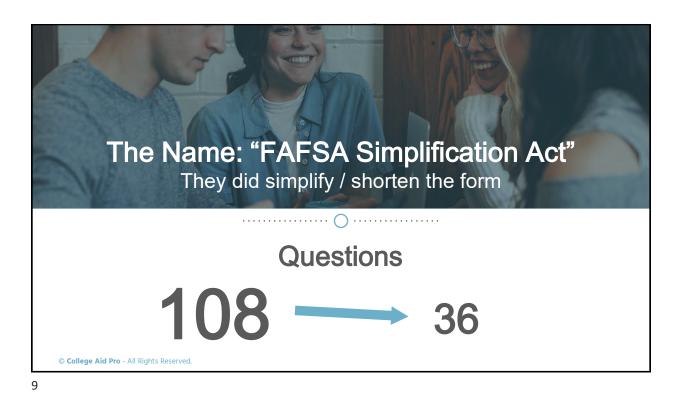
The Good

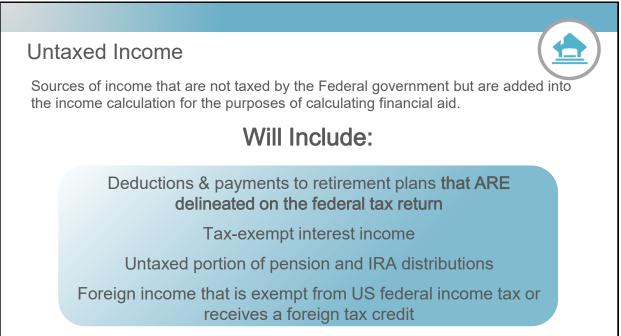


- 2. FAFSA filing will be easier
- 3. Negative SAI = more aid for low-income families
- 4. Most untaxed income will no longer be considered
- 5. Child support will count as an asset, NOT untaxed income
- 6. More transparency
- 7. Money paid on student's behalf









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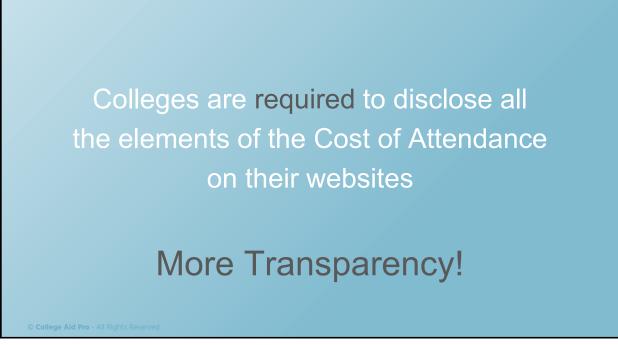
Untaxed Income & Benefits Will NO Longer Include: 401k/403b pre-tax contributions - not delineated on the tax return Veteran's education benefits Workman's compensation Allowances for clergy and military (housing, etc.) "Cash support and/or money paid on the student's behalf" Child support

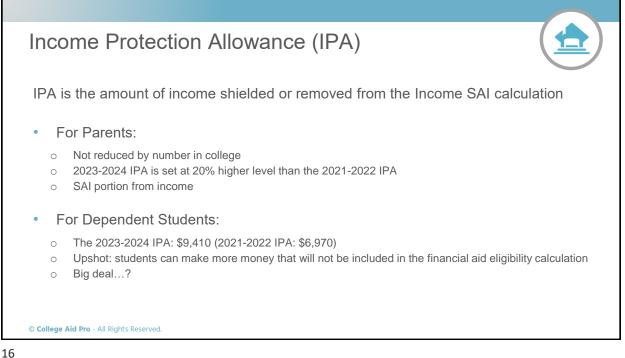
| 'Cash Support and/or money paid on the student's behalf" | |
|---|--|
| What does this description include? | |
| Non-custodial parent assistance | |
| Grandparent help | |
| 529 with grandparent as the owner, or Just helping while the child is in college | |
| Any outside assistance from someone not included on the FAFSA | |
| No longer considered part of student income! | |
| NOT assessed at 50% | |
| | |
| | |
| | |
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Asset Protection Allowance (APA)



The amount of non-retirement assets shielded or removed from the Asset SAI calculation

- · Has been declining annually over recent years
- If married, calculation is based on the age of the older parent
- Calculation will remain unchanged:
 - Maximum APA in 2023-2024: \$10,500 for age 65 and older (same as 2021-2022)
 - \circ $\:$ If parent is 50: APA is \$7,000 (married) or \$2,700 (one parent) $\:$
- Congress did not address this piece of the financial aid formula

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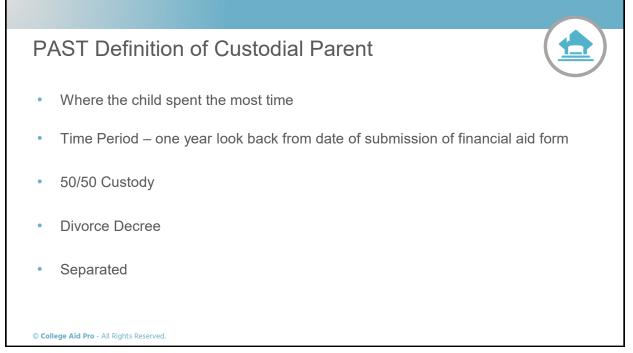
Which parent fills out the FAFSA?



- Biological/Adoptive Parents Married Both Parents
- Biological/Adoptive Parents Divorced or Separated Custodial Parent
- Custodial Parent Remarried:
 - Include stepparent's information
 - o Stepparent did not adopt student
 - o Prenup

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Which parent submits the FAFSA beginning in the 2024-25 school year?

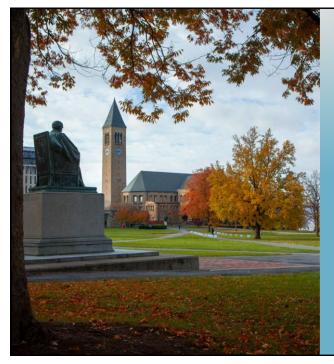


Parent who provides greater financial support

- If both parents provide equal support, then the parent with greater income is considered the custodial parent
- This change closed a major loophole, but there is room for interpretation



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Multiple Students Enrolled Past Scenario

FAFSA EFC cut by about ~50%

So...

• \$65,000 EFC/SAI with one child in school

• 2nd child starts school, EFC drops to ~\$32,500



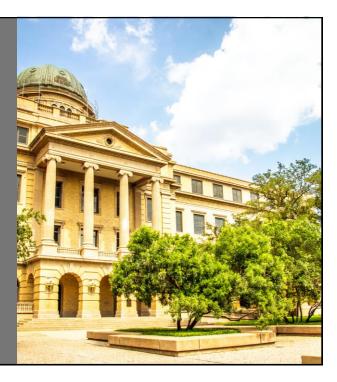
Multiple Students Enrolled

FAFSA SAI dollar amount will be exactly the same for Multiple Students

So...

\$65,000 SAI for a family

Federal SAI = \$65,000 PER CHILD



Multiple Students Enrolled at CSS Profile School

CSS Profile EFC could be cut by 30 to 40%

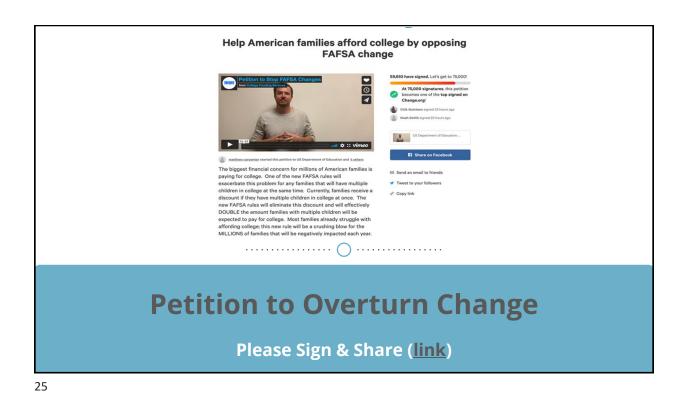
So...

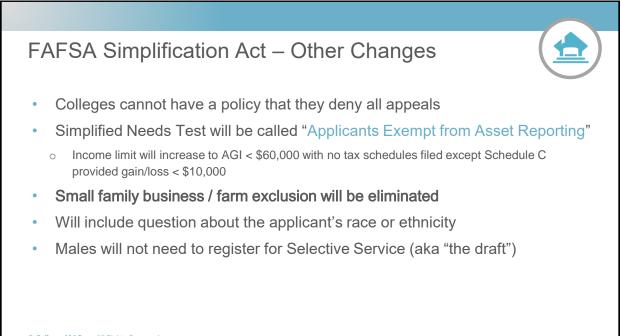
\$65,000 EFC with one child in school

• Institutional EFC = \$39,000 to \$45,500 per child with a second child in college

This assumes that the CSS Profile school does not change their treatment of multiple students in school.







Bad News For Small Business Owners



- No exemptions for businesses with less than 100 employees anymore
- All business assets/investments will be included in the SAI Calculation
- How should clients value their business if they are not sure?
 - Err on the side of pessimism
 - What is your business worth if you walk away tomorrow?
 - Don't forget to include liabilities...report the NET

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