

OUR MISSION

TO END THE STUDENT LOAN CRISIS BY

EMPOWERING FAMILIES TO SHOP SMARTER FOR COLLEGE





Your Presenters!

Dan Bisig
AP College Planning Expert

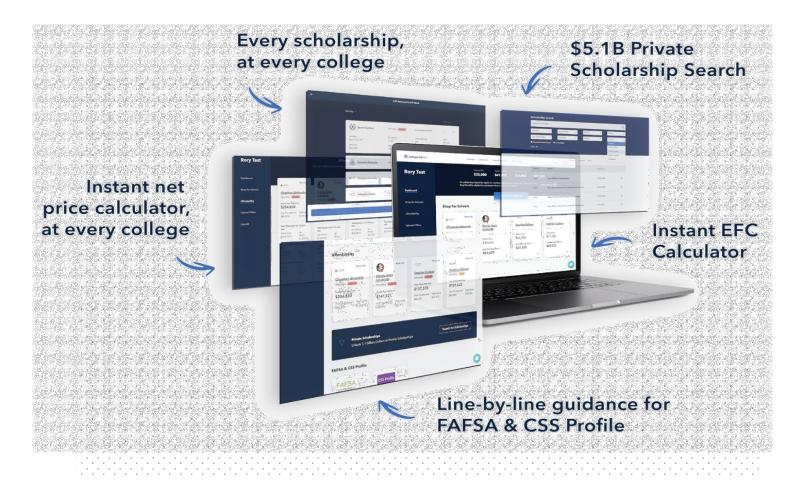
Chuck Bates
CAP College Planning Expert

WHERE DO WE START?

- **.....**
- 1. Determine if you got a fair award
- 2. Interpret your offers correctly

Website:

mycap.collegeaidpro.com



Use coupon code LIVINGSTON100 to set up your free account (Scholar)

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WHAT IS FINANCIAL AID?

A Discount To The Sticker Price (Cost Of Attendance)

NEED-BASED GRANTS

MERIT-BASED SCHOLARSHIPS

SELF HELP



Free money awarded based on

student's financial profile.



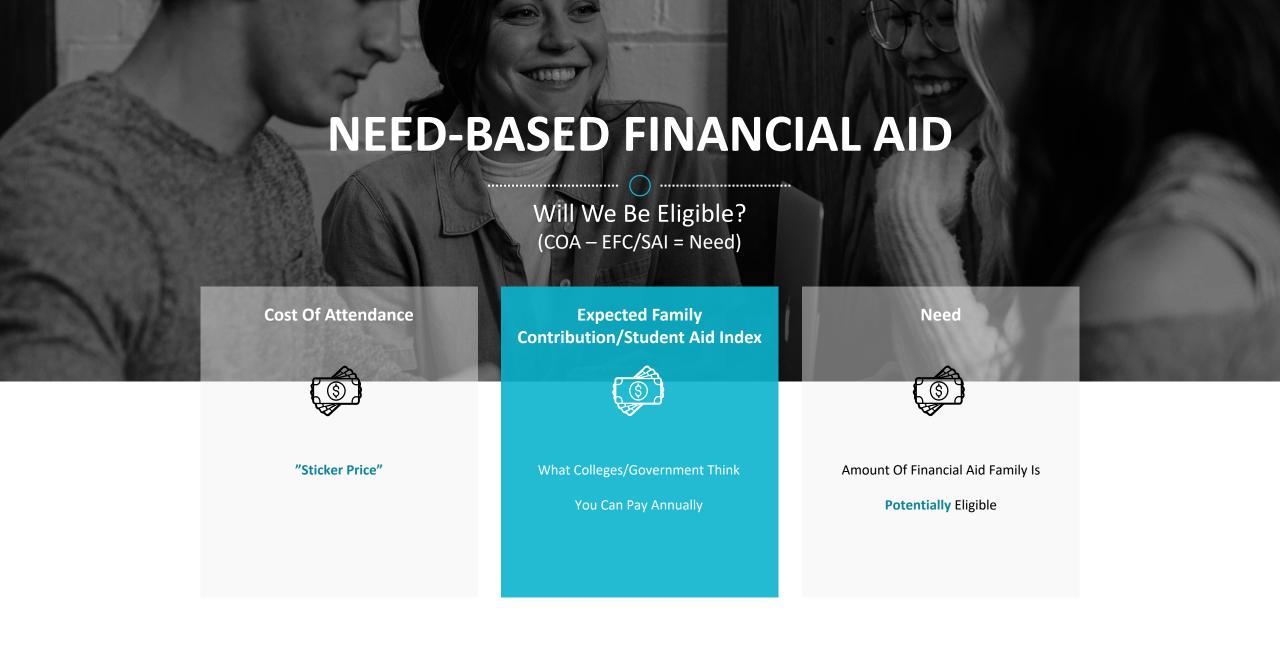
Free money awarded based on

student's talent profile.



Loans and work study

NOT free money



WHAT SHOULD WE KNOW ABOUT OUR EFC/SAI





WHAT IS CONSIDERED AN ASSET?

Everything But Your Retirement Accounts (401k, IRA, Roth IRA, 403b)



PARENTAL ASSETS VS STUDENT ASSETS

Parent Assets Factored Into EFC/SAI At Lower % (529s)



IS DEBT CONSIDERED?

No, But...



HOW SHOULD WE VALUE OUR HOME?

IRS Quick Sale Value -20%

WHAT INCOME DO COLLEGES CONSIDER?

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Tax Year Used For Base Income Year

"Prior Prior" Tax Year

Class of 2024 = 2022 tax returns

Class of 2025 = 2023 tax returns

Class of 2026 = 2024 tax returns

Income

Parents –

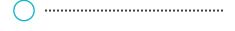
Line 11 on 1040 AGI

Students -

Income Allowance of ~\$7000



WHAT IF I DON'T QUALIFY FOR NEED-BASED AID?



MERIT AID AND COMPETITION

- 1. Identify where the student will be eligible for scholarships
- 2. Some colleges require FAFSA/CSS Profile in order to qualify for scholarships
- 3. MYCAP.COLLEGEAIDPRO.COM
- 4. School-by-school basis; some more generous than others

*Ivy League, NESCAC, etc. do not give meritawards

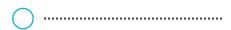
5. Apply to competing college

VALUE SCHOOLS

- 1. Lower end of tuition range = value
- -Ex: James Madison (VA) COA = 4 40,000
- -Public School Honors Programs



MERIT-BASED AID





Office of Admissions
Not Financial Aid



Enticement For Student To Attend



Usually All 4 Years



Usually Based On Grades/Test Scores



Different Awarding Methodologies



Private Colleges

MERIT-BASED AID



NEED-BASED AID

.....

Merit-Based Aid

.....









100% of Need Met

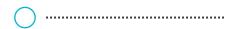








HOW DO YOU APPLY FOR FINANCIAL AID





NO ONE SCHOOL IS ALIKE



DEADLINES ARE PARAMOUNT



EVERY COLLEGE REQUIRES THE FAFSA

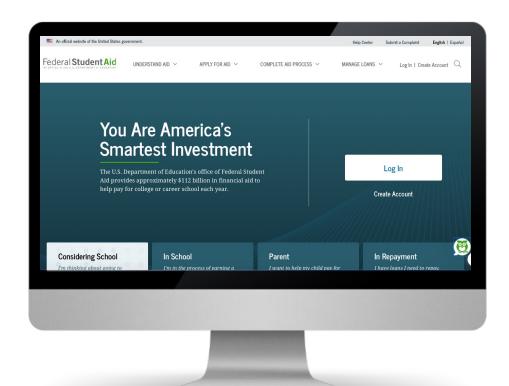
Many Private Colleges Require the CSS Profile and/or Their Own Institutional Form in Addition to the FAFSA



IS THE RESPONSIBILITY OF THE STUDENT/PARENT TO KNOW DEADLINES/REQUIREMENTS

Most Colleges are not Proactive and Sometimes Only Communicate with the Student

FAFSA (https://studentaid.gov/h/apply-for-aid/fafsa)





Accessible On Oct. 1st Each Year



"Prior Prior" Is Base Income Year



2022 Is Base Income Year For Class Of 2024



Custodial Parent Submits

Login Procedure

Create FSA ID

https://studentaid.gov/fsa-id/create-account

Required By Each Student And One Parent
Needed To Access And Submit FAFSA
Username/Password (Replaced PIN number System)
Save Key

6 CRITICAL FAFSA MISTAKES

FAFSA

1. Do NOT include retirement savings under parent and/or student assets/investments

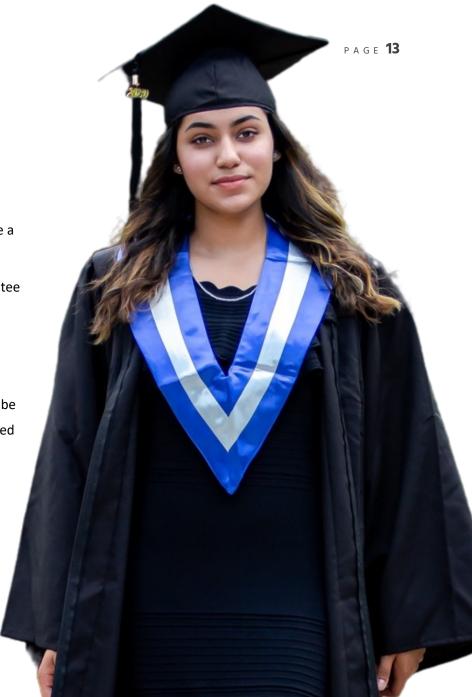
- 2. Do NOT include home equity under parent savings/investments
- 3. Do NOT include 529 accounts under student savings/investments.

529 accounts OWNED BY THE PARENT should be included under parent assets/investments

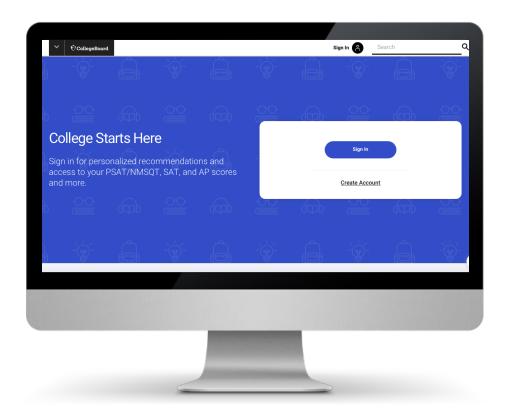
4. Do NOT miss an opportunity for the student to have a 'work-study' job on campus. Select 'Yes.'

This does not obligate you to accept the job or guarantee you a position

- 5. Do NOT assume your Expected Family Contribution (EFC)/Student Aid Index (SAI) is what you will actually be expected to pay at each college where you are accepted
- 6. Do NOT miss any deadlines



CSS PROFILE (cssprofile.collegeboard.org)





~200 Colleges Require
This Additional Application



Divorced & Separated Families



Home Equity Treated As Liquid Asset



Business Owners



Much More Invasive And Complex With A Lot More Questions Than The FAFSA



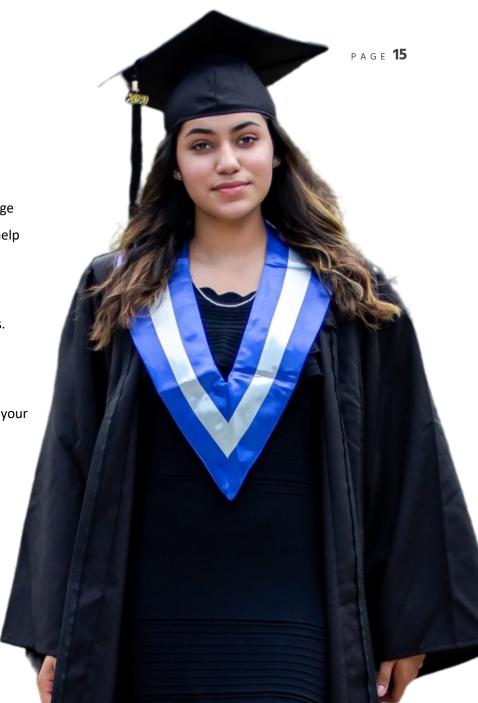
7 CRITICAL CSS PROFILE MISTAKES

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CSS Profile

- 1. Do NOT feel obligated to answer any questions you are not required to answer. You are only obligated to answer questions that say Required.
- 2. Do NOT overvalue your primary residence if you are a homeowner.
- 3. Do NOT include 529 accounts under student savings/investments. 529 accounts OWNED BY THE PARENT should be included under parent assets/investments.

- 4. Do NOT overstate how much you can pay for college each year. How you answer this question CANNOT help you, but it CAN hurt you.
- 5. Do NOT overestimate future year income earnings.
- 6. Do NOT make your appeal case in the Special Circumstances section. It is typically best to wait for your acceptance and award letter before presenting your appeal case.
- 7. Do NOT miss deadlines.



PROS AND CONS OF THE 2024-2025 SCHOOL YEAR FAFSA CHANGES



PROS

More resources for low-income families

Easier to qualify for PELL

Less Questions; ~100+ questions vs ~35 questions

Child support treated as asset, NOT income

Most untaxed income eliminated from formula

 Workman's Comp, Veteran Benefits, 401(k) & 403(b) pre-tax contributions, "other" untaxed income

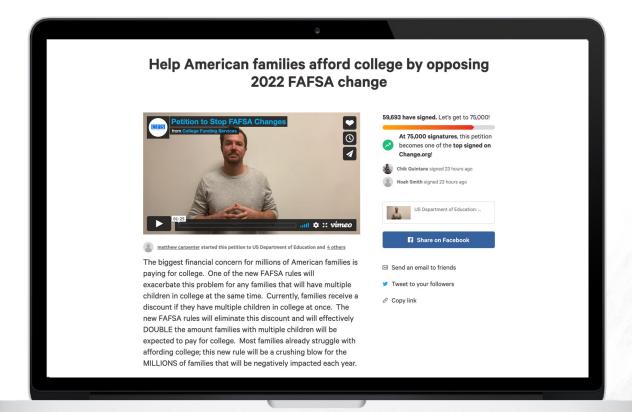
CONS

Families with multiple children in college will no longer receive discount

Parent that provides the most financial support in 2-household families will be required to complete FAFSA

• Previously completed by custodial parent/s





Help Us, Help You. Sign & Share.

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Help American Families Afford College By Opposing FAFSA Changes

HOW TO APPEAL FOR THE BEST POSSIBLE PACKAGE





Bring Color/Background To Your Story



Ask For Specific Amount Of Additional Aid



Show Awards Offered By Other Colleges



Challenge Expenses Not Considered On Taxes



Be Persistent! (Demonstrate Interest)



Student Lead The Charge

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